



REVENUE ROCKETSM



Revenue RocketSM Consulting Group, LLC Presents:

GRAPPLING WITH THE “CURSE OF GROWTH.”

Many of our clients experience what we call the “curse of growth.”

Your business is growing but as you move to the next revenue milestone you realize the strategies that got you to Point A aren’t the ones that’ll get you to Point B, or the ones that got you to Point B aren’t the ones that’ll get you to Point C, and so on.

It’s a good problem to have but a problem nonetheless.

At certain growth intervals you’re forced to confront the specter of whether you have the horsepower to get to the next level in terms of talent, geography, service offering, resources, infrastructure, capital and the like.

If you’re going through one of these milestones, you might want to benefit from the collective wisdom and experiences we’ve gained having helped many executives rethink their growth strategy as they move along their revenue continuum.

As an IT services growth consultancy, we specialize in helping small-to-midsized



IT service executives with a hearty appetite for driving revenue and profit. Our expertise consists of organic growth strategies such as geographic expansion, new service line development, managed services, sales optimization, as well as mergers and acquisitions.

Please visit us at www.revenuerocket.com, or call Revenue Rocket CEO Mike Harvath at 952.835.2333.

Let’s talk.