

## EXPERTO CREDITE

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"Trust one who has proved it." Writing more than 2000 years ago, Virgil, one of the most influential of Roman authors, hit upon one of the early secrets to commercial success. It's as valid today as it was then, probably more so.

You need to surround yourself with people who have proven themselves up to the task of contributing to your success. We've had the good fortune of working with a host of Microsoft partners in helping them put in place next generation growth strategies. A sort of "Fellowship of Those Who Have Proved It," who've been gracious enough to offer a word or two about us:

**Greg Frankenfield, CEO, Magenic Technologies,** Minneapolis, MN. "RRCG has been a valuable growth partner with us for a number of years and we've prospered by their counsel. Among other things, RRCG helped us roll out a Development Center offering which has helped to improve our bottom line."

**Randy Schilling, Founder and CEO of Quilogy,** St. Louis, MO "The Revenue Rocket Growth Strategy Assessment provided an independent review of our business which generated new initiatives resulting in improved performance. Quilogy was teamed up with Jay Rosenfeld which was a great match for Quilogy's strong healthcare focus "

**Robert Church, CEO, Aria Solutions, Calgary, AB,** Canada, "We've worked with RRCG for several years because their recommendations helped us dramatically accelerate our growth and profit. They're now helping us expand our services into new lines of business."

**Ken Browern President & COO, TIBA Solutions,** Greenville, SC, "We met Mike and his team last year and we're glad we did. Their considerable experience in the small-to-midsize market helped us clarify and strengthen our growth strategy with solid recommendations we're presently implementing."

**Rick Kuula, President, Solutia Consulting Inc.,** Minneapolis, MN, "RRCG helped us develop a comprehensive strategy for geographic and vertical market penetration. We're putting this plan into action with much enthusiasm from our team and we're seeing improvements in our results. I would strongly recommend RRCG."

We look forward to meeting those of you who will be journeying to wonderful New Orleans July 13-16, 2009 for the Microsoft Worldwide Partners Conference. Our executive team will be there to talk with you about how we've helped these firms put together the growth strategies that have propelled their business to new heights and how we can help you.

As an IT services growth consultancy, we specialize in helping small-to-midsize IT service executives with a hearty appetite for driving revenue and profit. Our expertise consists of organic growth strategies such as geographic expansion, new service line development, managed services development and sales optimization, as well as navigating the complexities of mergers and acquisitions.

You can learn more about how we can slay the growth demons you are grappling with by contacting Revenue Rocket™ CEO Mike Harvath at 952-835-2333 or by visiting us at [www.revenuerocket.com](http://www.revenuerocket.com).